

BUSINESS CONTRACT HIRE

Fleet Funding

Fleet Services

Driver Area

Green Fleet

OUR FLEXIBLE AND BESPOKE DEDICATED SERVICE.

Our team of experienced consultants will work with you to find the right solution for your fleet.

Business contract hire can suit any business, whether it's a fleet of one or one hundred vehicles. Agility Fleet makes financing your vehicles easy and manageable without requiring ownership.

Business contract hire is a long-term rental agreement offering the exclusive use of a car or van for a set period of time, with pre-agreed total mileage at a fixed monthly rental. It helps budgeting as it avoids any unexpected costs during the hire period. Even the Vehicle Excise Duty for full duration of the contract is included.

01

How it Works

Your business contract hire vehicle will be on a fixed term basis that can range from 2 to 5 years, with an anticipated annual mileage, and you can choose from either a customer maintained or a fully maintained contract depending on your business requirements.

All you need to do is make fixed monthly rental payments for your arranged period of cover.

02

The Benefits

- Low upfront costs with fixed monthly rental payments
- Option to add a maintenance package
- Pooled mileage facility
- Enhance your cash flow
- Road Fund Licence/Vehicle Excise Duty included
- No vehicle disposal risk at the end of your contract
- Reduced administration
- On-going advice and support

03

The Considerations

- Early termination can be expensive
- Exceeding your agreed mileage can be costly with excess mileage charges
- Vehicles must be returned in a well maintained condition. Any damage over and above the BVRLA 'Fair Wear and Tear Guide' will be subject to additional charges
- Vehicle must be insured with full comprehensive cover
- The company will never own the vehicle as there is no option to buy it

BUSINESS CONTRACT PURCHASE

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EVERY
CUSTOMER IS
IMPORTANT TO
US.

We can find a cost effective, impartial, flexible solution for your individual business needs.

Agility Fleet offers another funding option which has similar benefits to contract hire, but provides the option to purchase the vehicle at the end of contract, known as business contract purchase.

Business contract purchase is a long-term finance agreement for businesses that want to own their vehicles but want to avoid the risk of depreciating assets. There will be an opportunity to purchase the vehicle with a predetermined amount set at the start of the agreement, also known as the 'balloon payment' and/or 'final instalment payment'.

01

How it Works

Your business contract purchase vehicle will be on a fixed term basis with anticipated annual mileage.

A fixed 'balloon payment/final instalment payment' is set at the beginning of your new contract. At the end of your contract term you can decide whether you would like to pay your 'balloon/final instalment' amount or return the vehicle back to us.

02

The Benefits

- Fixed monthly payments
- An option to add a maintenance package
- Pre-agreed 'balloon' payment to purchase the vehicle at the end of the contract
- Enhance your cash flow
- Road Fund License/Vehicle Excise Duty is included
- Reduced administration
- On-going advice and support

03

The Considerations

- Early termination can be expensive
- At the end of the contract, you must decide whether to return the vehicle or to purchase the vehicle
- The initial agreed 'balloon payment' is fixed
- If returned any damage over and above the BVRLA 'Fair Wear and Tear Guide' will be subject to additional charges
- Exceeding your agreed mileage can be costly with excess mileage charges
- Vehicle must be insured with full comprehensive cover

SHORT TERM HIRE WITH AGILITY FLEET

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WE ARE HERE
TO KEEP YOUR
FLEET MOVING.

Our aim is to find you the best solution for your current business requirements.

We make financing your vehicles easy and manageable without requiring ownership. We understand businesses may require comprehensive short to mid-term vehicle hire as well as the longer-term funding options such as business contract hire or contract purchase.

As part of our short term hire service we offer 3 different solutions tailored for your business:

- Daily Hire - A daily leasing scheme
- FleetFlex - Our flexible leasing scheme
- Mini Lease - A fixed term leasing scheme

With any funding option, there are always benefits as well as considerations.

One of Agility Fleet's core values is integrity, therefore, we aim to provide both the benefits and considerations of our short term solutions. To find out more about this please visit [our website](#) for further details.

We have a team of specialists on hand to make finding a vehicle that suits you and your business needs easy.

Our aim is to help you get the vehicle you require at a price you are happy with. We combine that with a promise to provide excellent customer service throughout your partnership with Agility Fleet, no matter how long your contract is.



01

Daily Hire

This programme can facilitate 1 - 30 days hire.

The Daily Hire scheme is popular with customers who require an immediate vehicle as a quick solution to keeping their drivers on the road.

Our aim is to help you get the vehicle you require at a price you are happy with, and we promise to provide excellent customer service throughout your partnership with Agility Fleet.

02

FleetFlex

As the name suggests, you have the flexibility to choose what is right for you with no large upfront deposit.

FleetFlex is our flexible leasing solution, giving you access to the latest makes and models and various mileage terms, amongst other benefits.

This hire scheme allows us to provide you with vehicles when you do not know the exact dates you require your vehicles for, or if you do not want a long-term hire commitment.

03

Mini Lease

Our Mini Lease product is available for up to 12 months and caters for businesses looking for a mid-way solution between daily hire and contract hire.

Our Mini Lease programme brings a cost-effective, flexible solution to ad-hoc staffing needs whilst also offering a valuable benefit to employees.

With access to different makes and models, including vans and premium cars to meet needs of corporate drivers, Mini Lease is a popular short term hire solution.

PERSONAL CONTRACT HIRE

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WE MAKE THIS A PERSONAL EXPERIENCE.

Making a new car or van affordable for private individuals and sole traders.

Agility Fleet's personal contract hire (PCH) works in the same manner as contract hire for a business. This finance option allows you to drive a new vehicle over an agreed period of time and mileage at set monthly rental payments. This gives you cost-effective access to a new vehicle and you can avoid those large drops in values normally associated with owning a new vehicle outright.

Agility Fleet can also include a maintenance package, which is added to your contract for a fixed additional monthly cost. This provides a full breakdown and recovery facility covering all servicing, replacement tyres and other repair costs for the whole contract.

01

How it Works

Your personal contract hire vehicle will be on a fixed term basis with an anticipated annual mileage.

Am I eligible for personal contract hire?

You must:

- Be 18+ years of age
- Have a full UK driving license
- Have fully comprehensive cover

02

The Benefits

- Low upfront costs with fixed monthly rental
- Flexible terms to meet your finance requirements and driving habits
- An option to add a maintenance package
- Road Fund License/Vehicle Excise Duty is included
- You do not need to worry about vehicle depreciation or disposal
- On-going advice and support

03

The Considerations

- Early termination can be expensive
- Exceeding your agreed mileage can be costly with excess mileage charges
- Vehicles must be returned in a well maintained condition. Any damage over and above the BVRLA 'Fair Wear and Tear Guide' will be subject to additional charges
- Must have fully comprehensive cover
- You will never own the vehicle as there is no option to buy it

GREY FLEET MANAGEMENT

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STAY IN CONTROL OF YOUR GREY FLEET WITH AGILITY'S GREY FLEET MANAGEMENT SERVICE.

Our grey fleet management solution is here to help you stay in control of your grey fleet drivers.

Grey fleet drivers are classed as any employee that drives their own vehicle for business purposes. Grey fleet poses well known financial and legal risks so it is vital to manage it properly.

What are the benefits to you?

- Controls costs
- Insurance and breakdown cover validity checks
- Covers driver, vehicle and policy issues
- Your grey fleet drivers and vehicles are logged in a central location
- Fulfils your duty of care obligations

All grey fleet responsibility sits with the employer. Therefore, it is in the interest of your business to enforce the required safety checks and to understand where you stand with your grey fleet. A new driver handbook and policy will be vital to ensure drivers are aware that they are required to provide proof of driver licence and insurance. Due to the age of most grey fleet vehicles, they produce more carbon emissions making it imperative to have set restrictions in place to improve environmental sustainability.

How many drivers are in your grey fleet?

Grey fleet is best defined as business miles travelled by an employee in their own vehicle or a vehicle obtained through a company allowance. If you have 1, 200 or more grey fleet drivers, we can support you and take away the headache of grey fleet.

Do you have any vehicle restrictions?

If your business has restrictions for your driver's vehicles, whether that be for their personal cars or if you provide a monthly car allowance, you need a grey fleet policy in place. Best practice is to issue a policy to every driver in your fleet.

How far are employees driving in their vehicle?

With Agility managing your grey fleet, you will be able to request frequent mileage reports, giving a more cost effective approach to business mileage. Dependent on your requirements, telematics can be installed helping you to fulfil your duty of care obligations.



EFFICIENT AND COMPLIANT GREY FLEET SOLUTIONS WITH AGILITY FLEET

We have your fleet in mind and are here to help you eliminate any duty of care nightmares with our grey fleet solutions.

Employers who drive grey fleet vehicles have the same legal duty of care as they do for those driving company vehicles.

Alongside our grey fleet solution, we can support you in other areas of duty of care to ensure your grey fleet is compliant and running efficiently.



DRIVER
TRAINING



DRIVER
LICENCES



ACCIDENT
MANAGEMENT



DRIVER
HANDBOOKS



AGILITY FLEET